



## WHEAT FACT SHEET 18/19 SEASON

### FLOATING MULTI-GRADE (Victorian Ports)

#### FAST FACTS

- Provide growers with flexibility to fix pricing base (APW1) now and allow grade spreads to move with market forces.
- All grade spreads are locked in on day of transfer.
- Multiple sites and/or bulk handlers accepted.
- Min contract size 100Mt
- Full suite of grades accepted H1, H2, APW1, AUH2, HPS1, ASW1, AGP1, FED1, SFW1

#### Disclaimer:

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ADM's Floating Multi-Grade contract provides growers with the choice to float their grade spreads above and below APW1. By having another "tool in the kit bag" the Floating Multi-Grade allows the grower to have more control over their physical grain sales based on their view of the market at the time of transfer.

Electing to fix the grade spreads at delivery may result in the price improvement of one grade over another and ensure that the grower receives a market relative spread at harvest.

#### Features, Terms and Conditions:

All terms and conditions on the contract are binding in addition to the floating multi-grade terms and conditions listed below.

- Seller elects to contract a Floating Spread Multi Grade contract.
- APW1 price is fixed.
- All other grades (listed below) are floating.
- Multiple sites accepted (less prevailing relevant GTA freight differentials).
- Transfers from Graincorp & Grainflow up-country rail sites only. (Full list of sites outlined on next page)
- Minimum contract tonnage/size 100Mt.
- Contract confirmation is sent to seller at time of contracting.
- Grade spreads are calculated and fixed as per ADM's published Multi-Grade spreads on the day of transfer/delivery.
- Grower must transfer the contract in full on the day of fixing grade spreads.
- Grade spreads during harvest are updated daily on [www.admgrain.com.au](http://www.admgrain.com.au).
- ADM does not guarantee grade spread movement and as such the grower enters this contract at their own risk.
- Accepted grades
  - Melbourne, Geelong & Portland Port Zones
  - H1, H2, APW1, AUH2, HPS1, ASW1, AGP1, FED1, SFW1
- In the advent of contract default, APW1 will be the default washout grade.
- GTA Trade Rules and Dispute Resolution Rules apply.

#### Contact Us (to confirm grade spreads pre-transfer):

Victoria	Peter Sidley	0427 517 417	<a href="mailto:peter.sidley@adm.com">peter.sidley@adm.com</a>
Southern NSW	Michael Vaughan	0427 308 317	<a href="mailto:michael.vaughan@adm.com">michael.vaughan@adm.com</a>



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### Accepted Sites

#### Geelong

Birchip AWB  
Donald GNC  
Speed GNC

Woomelang GNC  
Donald GNC

#### Melbourne

Elmore GNC  
Murchison East GNC  
Boree Creek GNC  
Deniliquin GNC  
Henty West GNC  
Lockhart GNC  
Milbrulong GNC  
Oaklands GNC  
Oaklands AWB

Tocumwal GNC  
Berrillock GNC  
Boort GNC  
Carwarp GNC  
Charlton GNC  
Charlton AWB  
Dunolly GNC  
Manangatang GNC  
Ouyen GNC

Piangil GNC  
Quambatook GNC  
Sea Lake AWB  
Ultima GNC  
Wycheproof GNC  
Yarrawonga GNC  
Yelta GNC

#### Portland

Beulah GNC  
Dimboola AWB  
Hopetoun GNC  
Murtoa GNC

Nhill GNC  
Rainbow GNC  
Warracknabeal GNC